

Debtor Risk Assessment Score

A monitored Score ('DRAM') has been designed to offer the most up to date insight into business default risk

1. Find out the level of risk associated with a business as recommended by our risk experts
2. Quickly compare risks with an easy to understand system
3. Receive updates should Coface experts re-evaluate a risk

Debtor Risk Assessment Score

1. A calculation of a company's probability of payment default over a twelve month period
2. This Standard Global Scale lets you easily assess risk
3. The scale runs from 0 to 10 with the higher the score, the lower the risk

Bus. Default	High Risk			Medium Risk			Low Risk			
0	1	2	3	4	5	6	7	8	9	10

How is a DRAM built?

- ▶ Company Visits, Company Interviews, Data Analyst Opinion, Press Data, Anti-Fraud Network, Risk Action Plans.
- ▶ Legally Registered financial data and/or Financial ratings.
- ▶ Commercial payment performance / Insurers Payment Incidents.
- ▶ Insurers Sector Risk Analysis.
- ▶ Insurers International Corporate Tree
- ▶ Company Identity Data.
- ▶ International cross border intelligence checks.
- ▶ Insurers Country Risk Analysis.
- ▶ Data Trends and Insurers Analytics.



The Coface advantage

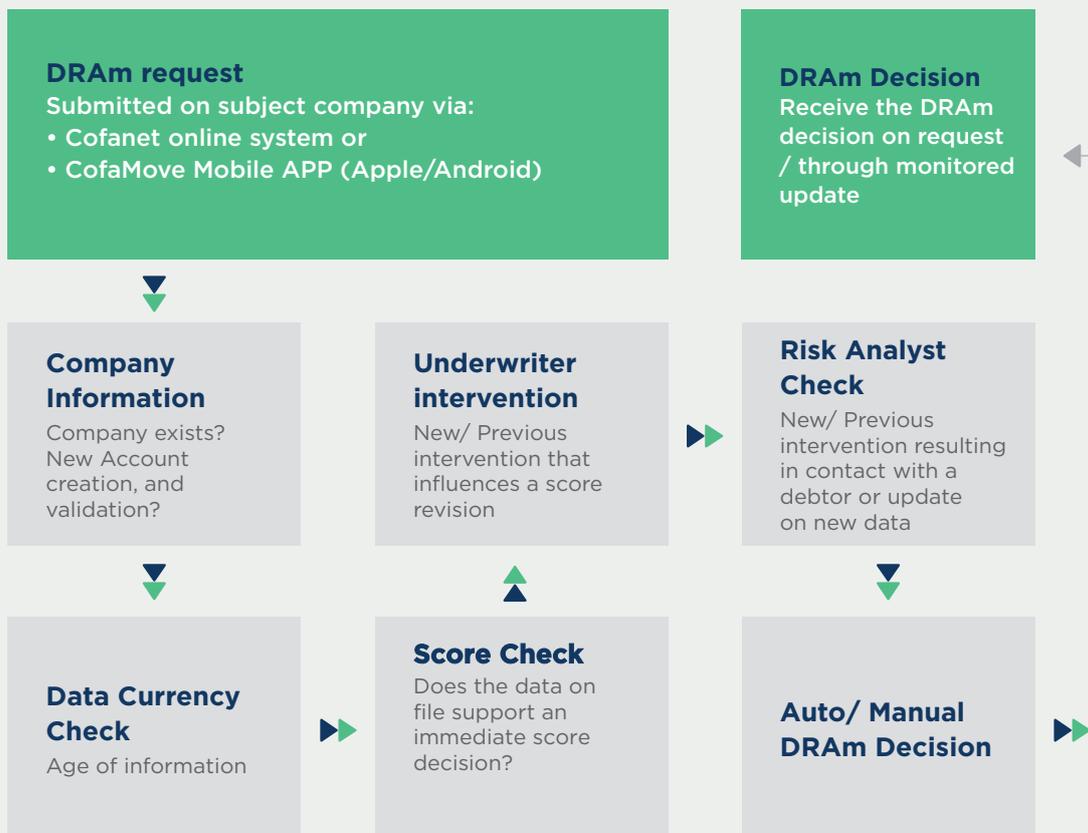
- ▶ Coface analysts constantly refine and validate data from millions of companies
- ▶ Usually instant results, unless extra investigations are required
- ▶ Easily accessible on-line or through an app



Debtor Risk Assessment (DRAM) Process

Customer / User

Straight forward process. Sometimes there is a requirement for an extended company search.



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DRA leverages from different resources when necessary. (Underwriter, Risk Analysts, Data centres, Back offices, Economic research, actuaries)

Want to know more about Debtor Risk Assessment Opinion process?

In the UK call **0800 085 6848** or visit coface.uk

In the Republic of Ireland call **01230 4669** or visit coface.ie